**Errata**

At Dearborn™ Real Estate Education, we are proud of our reputation for providing the most complete, current, and accurate information in all our products. We are committed to ensuring the kind of quality you rely on. Please note the following changes, which will be reflected in the next printing of Essentials Of New Jersey Real Estate.

This document contains a running list of revisions made since the text was first printed. Depending on what printing you have of the book, these revisions may or may not be included.

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| --- | --- | --- |
| **Page/Location** | **Reads Now** | **Should Be** |
| 65, Question #21 | D. When listing any real estate | D. Before any discussion of financial motivation |
| 616, Unit 4, Review Question #2 | 2. B | 2. C |
| 618, Unit 11, Review Question #11 | 11. D | 11. A |
| 618, Unit 12, Review Question #9 | 9. C | 9. D |
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